

## Message Text

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ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-06

TRSE-00 EUR-12 ERDA-05 ISO-00 /031 W

-----088921 080043Z /72

R 071410Z JUL 77

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 2432

INFO AMCONGEN FRANKFURT

LIMITED OFFICIAL USE VIENNA 6314

EXCON FOR COMMERCE

FRANKFURT FOR ALVAREZ

E.O. 11652: 11652: N/A

TAGS: ESTC, AU

SUBJECT: AEG-TELEFUNKEN, VIENNA

REF: VIENNA 6079

1. AS PREARRANGED PER REF, EMBASSY EDO AND INVESTIGATOR  
VISITED SUBJECT FIRM ON 5 JULY AND TALKED AT LENGTH WITH

HASLAUER. HASLAUER PROFESSED THAT DELAY OF ON-SITE INSPEC-  
TION WAS BEYOND HIS CONTROL DUE COMPLEX COMPANY REORGANIZATION

AND THAT DESIRED INFORMATION COULD NOT BE PROVIDED UNTIL RETURN  
OF HASLAUER'S IMMEDIATE SUPERVISOR, GUENTER FUERNISINN, WHO  
PRESENTLY ON LEAVE IN YUGOSLAVIA. HASLAUER STATED FUERSINN

DUE RETURN WITHIN TWO-THREE WEEKS AND HASLAUER SWORE CLARI-  
FICATION OF ALL POINTS AT THAT TIME. HASLAUER FULLY AWARE  
SENSITIVE NATURE OF EQUIPMENT IN QUESTION AND ACCEPTED  
SUSPENSION OF FURTHER LICENSING PENDING RESOLUTION OF  
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ENTIRE MATTER.

2. ACCORDING TO HASLAUER, AUSTRIAN BRANCH OF SUBJECT  
FIRM EXPERIENCED EXTREMELY LOW YEAR-END RETURNS FOR  
1976, AFTER PLANCING REF ORDER, AND NEW AUSTRIAN  
DIRECTOR-GENERAL EMBARKED ON VAST REORGANIZATION PLAN  
TO DIMINISH CORPORATE RISK FOR 1977. THIS PLAN INCLUDED

DELEGATION OF INTEGRATED CIRCUITRY PRODUCTION USING REF EQUIPMENT UNDER CONTRACT TO SMALL AUSTRIAN FIRM WHICH HASLAUER TENTATIVELY IDENTIFIED AS CENTRA PROCESSOR. UNDER THIS ARRANGEMENT, EQUIPMENT ACTUALLY SOLD TO CENTRA PROCESSOR WHICH WAS TO MAKE INTEGRATED CIRCUITRY FOR EXCLUSIVE USE OF SUBJECT FIRM.

3. AGAIN PER HASLAUER, FUERNSINN DIRECTED MECHANICS OF SUBCONTRACTING AND IS ONLY MAN KNOWLEDGEABLE OF ALL

DETAILS, INCLUDING ACTUAL PHYSICAL LOCAGTION OF REF EQUIPMENT. FUERNSINN, WHO IS SUPPOSEDLY ABOUT TO LEAVE SUBJECT FIRM (OFFICIALLY DUE TO PERSONAL FEUD WITH NEW GENERAL MANAGER) PERSONALLY SELECTED CENTRA PROCESSOR AS SUBCONTRACTOR.

4. EMBASSY EDO EXPLAINED TO HASLAUER THAT CITED CHANGE IN USAGE OF EQUIPMENT CONTRAVENES EXPORT LICENSE AS ISSUED EVEN THOUGH HASLAUER CLAIMED HE AND OTHER FIRM OFFICIALS INVOLVED INNOCENT OF FRAUDULENT INTENT SINCE END USAGE OF SENSITIVE CIRCUITRY WAS SAME. EDO ALSO WARNED HASLAUER THAT OTHER SUCH CHANGES MUST BE REPORTED TO US SUPPLIERS TO PRECLUDE FUTURE LICENSING UNDER FALSE INFORMATION.

5. LOCAL PRESS RELEASES TEND TO CONFIRM HASLAUER'S LIMITED OFFICIAL USE

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DESCRIPTION OF SUBJECT FIRM REORGANIZATION, BUT ONLY

VIENNESE FIRM NAMED CENTRA PROCESSOR IN INFORMATION AVAILABLE TO EMBASSY IS ELECTRONICS COMPONENT FIRM

ESTABLISHED IN MAY 1976 BY HUSBAND AND WIFE TEAM WITH MINIMUM CAPITAL, AND IN PROCESS OF LIQUIDATION BY FEBRUARY 1977.

6. HASLAUER PROMISED ATTEMPT OBTAIN CUSTOMS OR LADING DOCUMENTATION PRIOR TO RETURN OF FUERSINN PROVING ARRIVAL OF EQUIPMENT IN VIENNA, AND EMBASSY WILL REPORT FURTHER INFORMATION AS OBTAINED. MEEHAN

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## Message Attributes

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**Channel Indicators:** n/a  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
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